

# REQUEST FOR QUOTATION

# SANEC

The China Specialists since 1992



CHINA SOURCING • MANUFACTURING • MARKET ENTRY

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_

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**Head Office—Brisbane Australia**

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**Post Code:** \_\_\_\_\_

**Web:** \_\_\_\_\_

**Products for quotation** (Please attach a separate list if there is insufficient room below)

**Product 1** \_\_\_\_\_

**Description** \_\_\_\_\_

**Process** \_\_\_\_\_ **Material** \_\_\_\_\_

**Product 2** \_\_\_\_\_

**Description** \_\_\_\_\_

**Process** \_\_\_\_\_ **Material** \_\_\_\_\_

**Product 3** \_\_\_\_\_

**Description** \_\_\_\_\_

**Process** \_\_\_\_\_ **Material** \_\_\_\_\_

When requesting a quotation for component parts, please first provide a sample list of say 20 representative parts in the first instance, which will enable us to provide you with a speedy response and quotation.

Please forward electronic copies of drawings and specification to [admin@sanec.com.au](mailto:admin@sanec.com.au) or on CD to the above address, in both CAD and PDF format.

We acknowledge that any information (including commercially sensitive information and any material of technical content) provided by either party will be held in the strictest confidence, and will not be used in any way to the detriment of either party.

The information provided will be used by SANEC to obtain a quotation only, and will only seek quotations from companies where a confidentiality agreement is current with the potential manufacturer, if the material is noted below as being commercially sensitive.

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Name: \_\_\_\_\_

Is material provided commercially sensitive: Yes / No



# MANUFACTURE IN CHINA WITHOUT THE RISK

Manufacturing in China can be complicated, however it's possible to manage the risks involved and achieve your goals, allowing you to save **\$,000's** whilst maintaining quality, achieving your delivery dates and protecting your intellectual property.

We have had an office in China since 1992 and can assist with all your manufacturing and sourcing requirements, with our 100% guarantee that you'll get exactly what you order, with no surprises, on time and on budget.



We have a great deal of experience in sourcing both manufactured and generic products. Some of our speciality products are noted below:

## **Metal Products . Building Materials . Furniture . Custom made Joinery . Plastic Products**

- Stainless Steel Tanks, Pipes & Fittings
- Precision Engineering
- Structural Steel
- Heavy Engineering
- Steel Plate, Coil, Sheet, Pipe, Section Steel Rebar etc.
- General steel fabrication. Cut, bent, welding, assembly and painting
- High Quality Custom made Joinery
- Kitchen and vanity units
- Shop Fitting
- Temporary Fencing & Crowd Control
- Granite, Marble, Floor & Wall Tiles
- Plumbing and Electrical Fittings
- Plastic products
- Roof Systems & Poly Carbonate Sheeting
- Remote Container Accommodation
- Aluminium Windows and Doors
- Scaffolding—Steel and Aluminium
- Form Ply and Composite Timber Products
- Furniture. To your design or ours

**When considering entry into the Chinese market it's important to know with whom you are dealing. Some brief details about SANEC are noted below:**

- **An office in China since 1992**
- **100% Australian Owned** Directors reside in Australia and are readily accessible
- **Chinese Staff** We employ experienced local Chinese staff
- **Quality Assurance** Independent QA Inspections so you know what you're getting
- **Intellectual Property** We make sure you're protected
- **Competitive Pricing** From a range of manufacturers
- **Personalised Service** with full access to our Directors
- **Transparent Service** Personally visit the factory with us
- **Manufactured to your specification** We take care of all the details
- **Generic off the shelf products** Often an economical alternative, or modified to suit
- **Large or Small Quantities** We find the right manufacturer for you
- **Remove the Risks** We guarantee our service